

# Novaspect

## Emerson Regulator Technologies – Fisher Regulators

### The Industry Standard For Pressure Regulators And Flow Control Products

Emerson's Fisher brand regulators offer pressure and flow control products and solutions in three broad categories — industrial gas and liquids, natural gas and propane gas. Fisher's broad product line offers the most dedicated support of any pressure regulator manufacturer, with the research, engineering, manufacturing and marketing resources in place to serve customers worldwide. Its versatility, stability, in-line maintenance and rugged construction have made Fisher the pressure regulators of choice in thousands of installations around the world.



Novaspect Inc. supports the Natural Gas and Industrial regulator markets in its Midwestern territory. The LP or Propane markets are supported by the distribution sales channel established by the Emerson Regulator Technologies division. Likewise, Tescom regulator products are also not supported by Novaspect Inc. Customers inquiring about LP and Tescom type regulators are often encouraged to contact their appropriate support and sales channel.

Since 1880, many Fisher regulators have become the industry standard for reliable pressure regulation and are marketed throughout the world providing pressure and flow control solutions in Process / Specialty Gases, Liquid, Steam, Natural Gas and LP-Gas Industries.

Emerson Process Management offers Fisher pressure reducing regulators, relief valves and slam-shut valves, remote operation controls and integrated regulating and metering systems solutions. These products can handle high-pressure gas flows at the well-head to low-pressure house service applications at pilot light.

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### Natural Gas

Fisher natural gas pressure control products are used in transmission and distribution stations, city gate and farm taps, residential, commercial, and industrial applications. The Fisher regulator product line has been considered the standard in the natural gas industry for decades. The reputation of the product line for being durable, reliable, accurate and responsive have positioned it as the leading brand of self-contained pressure regulators in the United States and North America.

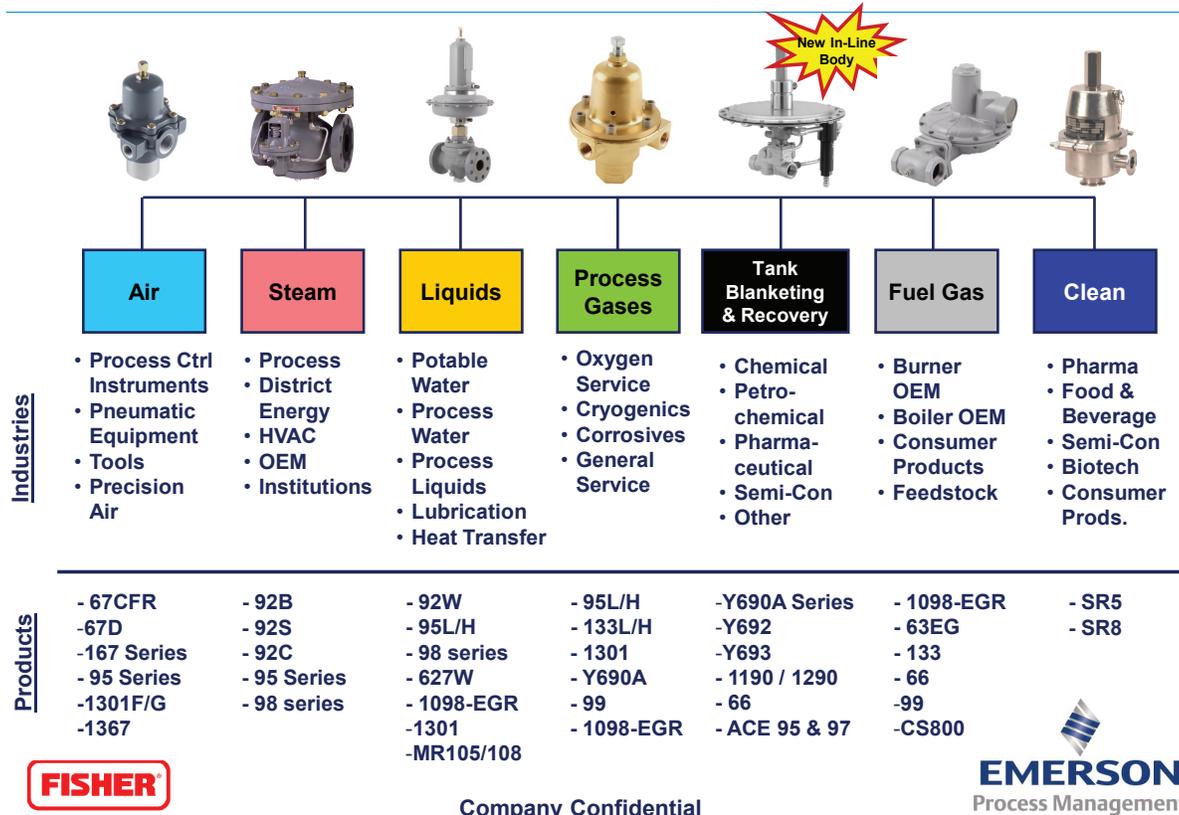
Visit [www.novaspect.com/docs/WellheadtoCustomer.pdf](http://www.novaspect.com/docs/WellheadtoCustomer.pdf) to view a "pictorial" representation of where the Fisher natural gas pressure regulator may be applied within a natural gas delivery system.

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## Industrial

The Fisher industrial regulator market place is defined by “all applications requiring a self-contained pressure regulator sold to a customer that is not a natural gas Distribution or Transmission customer”. Since Fisher’s regulator business has focused intently on the natural gas distribution and transmission industries, annual sales revenues are dominated by transactions to these natural gas customers. However, the regulator product line also caters to “non-natural gas distribution/ transmission” applications. The complete Fisher regulator product line is the largest “self-contained” pressure regulator offering in the process control industry. Fisher regulators are capable of being applied within a multitude of process medium ranging from plant air to nitrogen blanketing to oxygen service to steam and liquids. The Fisher industrial regulator market is segmented into seven categories. A quick guide illustrating this segmentation can be viewed below.

## Industrial Application Segments



## Novaspect Support

Novaspect Inc., located in Schaumburg, IL, is the Emerson Local Business Partner in the Midwest. Novaspect’s Fisher regulator inventory exceeds \$800,000 and supports customers in the natural gas, industrial and OEM markets. Through the network of Emerson LBP’s throughout the United States and Canada, Emerson’s business partners are able to respond to customer’s requests for fast deliveries for many different types of Fisher regulators. The highly engineered designs, the vast product breadth, and the responsiveness of the Novaspect sales and support staff continue to make the Fisher brand regulator product line the most respected and sought after self-contained pressure regulating device across all industries.